

Chat Transcript

Know the skills required to shine during campus placements in the Logistics Sector



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Moderator: Welcome to the High Tea session with Mr. Mehemosh N. Mehta, VP- Human Resources, Mahindra Logistics will join the chat at 3 pm. In the meanwhile, you can send your questions related to the topic -Skills Required To Shine at Campus Placement Season 2018-19 in the Logistics Sector- Kindly note your questions will be moderated and sent to the celebrity to answer. Questions already answered by the celebrity will not be entertained.

Mr. Mehemosh: Hello everyone, awaiting your questions

Shilpi: Hi good afternoon Sir! What is the future scope for procurement, logistics, operations and supply chain management?

Mr. Mehemosh: Hi Shilpi ! The Logistics industry is expected to continue growing on account of strong support coming in from the Government which has recognized the industry with an INFRASTRUCTURE tag. The Government of India is actively setting up logistics parks across the country spurring investments in the sector and many industries are realizing the benefit of outsourcing their supply chain management to professional third party (3PL) logistics players. Hence, the scope for the industry to grow is huge and the need for talent is certainly growing and will continue to grow in months to come.

Satish: Can you enlist top 5 skill sets required to crack the campus placement interviews in the logistics sector?

Mr. Mehemosh: Hi Satish ! Here are a few key skills required:

Mr. Mehemosh: 1. Analytical 2. Team Management 3. Strong orientation towards Technology 4. Process orientation and 5. Customer relationship management

Sadish: Hello Sir! What's a good way to start a career in the supply chain right out of college?

Mr. Mehemosh: Hi Sadish ! If your college offers campus placements, do invite good logistics companies to hire fresh students, that is a good way to start your career as a management trainee, where you get the scope to understand the industry as it functions at the grassroots level. If you don't have this facility, you may need apply to the leading 3PL Companies for management trainee position, which will give you a good stepping point for your career in logistics.

Chandan: Hi, Good afternoon, please share some essential interview tips for aspiring candidates. How can we summarize our strengths?

Mr. Mehemosh: Good afternoon Chandan ! The most important tip for any interview is to be honest with the recruiter about your areas of interest, strengths and most importantly, your developmental needs. This information will help the recruiter understand whether you are the right fit for the job, or not. If you hide information or are not transparent, chances are that you may land yourself in a job which may not be to your liking. Please summarize your strengths as crisply as you can, and give examples of how you have demonstrated those strengths in the past. Good luck !

Aakash: What are career opportunities in operations and supply chain management?

Mr. Mehemosh: Hi Aakash ! You have opportunities to work in Operations, Business Development, Business Excellence and Marketing. Opportunities are available in plant locations, warehouse locations as well as in the corporate offices.

Pavani: Is an MBA in international transportation and logistics in the Indian Maritime University a good course with placements?

Mr. Mehemosh: Hi Pavani ! It can be a good option for you.

Shobhit: What are the job opportunities for Supply Chain and Operations Management in India?

Mr. Mehemosh: Hey Shobhit ! With the industry growing at a very rapid rate, demand for talent will continue to grow as well. You have opportunities to work in Operations, Business Development, Business Excellence and Marketing. Opportunities are available in plant locations, warehouse locations as well as in corporate offices.

Ruma: How can one become a consultant in operational management and supply chain management?

Mr. Mehemosh: Hi Ruma ! Logistics companies are always looking for domain experts who can set up newer businesses for them as the industry grows. Hence, if you are unable to take up a full-time employment, the scope to be a consultant with strong domain expertise remains valid.

Faizan: Which field is better between core logistics and retail logistics?

Mr. Mehemosh: Hi Faizan ! can you explain what you mean by core and retail logistics ?

Raman: What is the career opportunity after doing a postgraduate diploma in logistics and supply chain management?

Mr. Mehemosh: Hi Raman ! You can start as a management trainee and have the options to work in core operations, business development, business excellence and technology.

Vikram: What do people think about logistics careers? How do I make a career in Logistics Management?

Mr. Mehemosh: Hi Vikram ! A career in the logistics industry should shape you well as a strong PEOPLE, PROCESS and TECHNOLOGY leader, over a period of time. Such an experience is valuable as you build your profile for higher responsibilities and it will hold you in good stead to face many ambiguous and unplanned situations that you may come across in the future. As I mentioned earlier, you can either join through campus placements OR directly apply to leading 3PL companies.

Nitesh: What are the scope of reverse supply chain management?

Mr. Mehemosh: Hi Nitesh ! Reverse Logistics has immense potential in India. However, it is yet to be tapped. Hence, if you are an expert in this field, the scope to grow is infinite.

Danish: I am Mechanical Engineer, Working from 3 years in UAE. I want to open my own hypermarket business in India, Can you suggest me initial stage main point. Thanks!

Mr. Mehemosh: To add further Nitesh - many logistics companies in India are actively looking at Reverse Logistics and developing capabilities in this field. So, this is definitely a good time.

Mr. Mehemosh: Hi Danish ! You will need to first develop a sound business proposal with clear innovation-led technology platform in mind. You may possibly need to scout for a good technology partner to support you. If your proposal has a strong technology driven innovation, with a clear ROI, then investors would be happy to fund your venture.

Manav: What are some career options in warehouse chain management for a fresher?

Mr. Mehemosh: Hi Manav ! The options could range from being a data-entry operator to a warehouse supervisor, depending on your qualification and background.

Prithvi: What is the impact of technology and automation on the logistics sector? Is there a job threat?

Mr. Mehemosh: Hi Prithvi ! Technology and automation will redefine the way the logistics industry operates and hence, the same cannot be avoided. What will happen is that a few jobs will get outdated and employees would be required to develop new skill-sets.

Kunal: Is it better to work for a third party logistics company rather than in the logistics department of an established company? If Yes, How do I choose the right third-party logistics provider?

Mr. Mehemosh: Hi Kunal ! 3PL Companies are developing capabilities of managing inventories, warehouses and transportation at a rapid pace. A few years back, these capabilities resided with established organisations who then decided to outsource core supply-chain jobs to professional 3PL companies. If you wish to make a career in supply-chain and logistics, it makes sense to join a leading 3PL company with a solid brand name attached to it.

Moderator: Thank you everyone for taking out time to participate in the session. Hope the session was useful for you. We regret that due to time constraint Mr. Mehemosh N. Mehta could not answer all questions. The chat transcript of the session will be made available for your future read, soon on the site.

Mr. Mehemosh: Thank you for having me here. I wish you all the best in your careers. You can get in touch with me through the LinkedIn page of Mahindra Logistics. We will be glad to stay connected and help you in any way we can. Good Luck !